

# Strategic Style Inventory

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**Directions:** The following items are each completed by a pair of statements (a and b). Each item receives a total of five points. Divide those five points between the pair (a and b) according to the degree to which each completed statement describes you or your beliefs. A 0 means that the completed statement does not describe you at all, while 5 means that the completed statement describes you accurately. The total for each a and b pair must all add up to 5 (e.g. 0 and 5, 1 and 4, 2 and 3, etc.) Do not use fractions.

1. When thinking about the future, I use:
  - a. \_\_\_\_\_ images or scenes
  - b. \_\_\_\_\_ words or numbers
  
2. Rules are made to be:
  - a. \_\_\_\_\_ broken
  - b. \_\_\_\_\_ followed
  
3. The idea that a person can stand outside and objectively observe him or herself in interactions with other:
  - a. \_\_\_\_\_ makes sense
  - b. \_\_\_\_\_ is absurd
  
4. I am a person who sees the:
  - a. \_\_\_\_\_ forest
  - b. \_\_\_\_\_ trees
  
5. When planning for the future I:
  - a. \_\_\_\_\_ start with the present and work forward
  - b. \_\_\_\_\_ start with the future and work backward
  
6. I:
  - a. \_\_\_\_\_ am a risk-taker
  - b. \_\_\_\_\_ am not a risk-taker
  
7. I am most comfortable:
  - a. \_\_\_\_\_ juggling several balls at the same time
  - b. \_\_\_\_\_ finishing one task before I move on to the next
  
8. When I have a strong “gut feeling” about something, I feel:
  - a. \_\_\_\_\_ skeptical
  - b. \_\_\_\_\_ enthusiastic

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9. I:  
 a. \_\_\_\_\_ welcome change  
 b. \_\_\_\_\_ avoid change
10. I am most comfortable dealing with the:  
 a. \_\_\_\_\_ abstract  
 b. \_\_\_\_\_ concrete
11. My ability to predict the future is:  
 a. \_\_\_\_\_ low  
 b. \_\_\_\_\_ high
12. When making a decision for which there are no rules or guideposts, I feel:  
 a. \_\_\_\_\_ uneasy  
 b. \_\_\_\_\_ exhilarated
13. The humor in situations occurs to me:  
 a. \_\_\_\_\_ frequently  
 b. \_\_\_\_\_ rarely
14. When making a decision, I:  
 a. \_\_\_\_\_ go straight to the final decision  
 b. \_\_\_\_\_ first develop an approximate decision and then refine it a little at a time
15. My thinking time is focused on:  
 a. \_\_\_\_\_ the present  
 b. \_\_\_\_\_ the future

**SSI Scoring Sheet:**

for each item, transfer your a or b score, as designated, to the appropriate line below. Be sure to check that you have entered the correct score from each pair of scores. Then total the scores. EXAMPLE: If your score for 1. a. was 3 and your score for 1. b. was 2, write 3 next to the blank at 1.a.

1.a. _____	6.a. _____	11.b. _____
2.a. _____	7.a. _____	12.b. _____
3.a. _____	8.b. _____	13.a. _____
4.a. _____	9.a. _____	14.b. _____
5.b. _____	10.a. _____	15.b. _____

Total \_\_\_\_\_ + Total \_\_\_\_\_ + Total \_\_\_\_\_ = Grand Total \_\_\_\_\_

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# ALERT Scale of Cognitive Style

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**Directions:** Check the one sentence in each of A/B pair which best describes you. Some of the choices may seem to be both true or both false; however, please don't check both or leave any blanks. Force yourself to choose the one sentence which is most accurate.

1. I have to have neat, orderly surroundings to work in. A. \_\_\_\_\_  
I have to have comfortable surroundings to work in. B. \_\_\_\_\_
2. Deadlines and schedules make my work easier to do. A. \_\_\_\_\_  
Deadlines and schedules interfere with the way I work. B. \_\_\_\_\_
3. I'm good at analyzing all the different parts of a problem. A. \_\_\_\_\_  
I'm good at thinking of many different solutions to a problem. B. \_\_\_\_\_
4. I'm most proud of the creativity of my work. A. \_\_\_\_\_  
I'm most proud of the thoroughness of my work. B. \_\_\_\_\_
5. When I take a "break," I relax and do nothing. A. \_\_\_\_\_  
When I take a "break," I find something different to do. B. \_\_\_\_\_
6. I don't think about the time when I work. A. \_\_\_\_\_  
I plan out my time when doing my work. B. \_\_\_\_\_
7. I will follow proven ways of doing new jobs. A. \_\_\_\_\_  
I will find my own way of doing new jobs. B. \_\_\_\_\_
8. I prefer to finish one job before starting a new one. A. \_\_\_\_\_  
I prefer to work on many jobs at the same time. B. \_\_\_\_\_
9. I can usually analyze what should happen next. A. \_\_\_\_\_  
I can usually sense (feel) what should happen next. B. \_\_\_\_\_
10. I do easy things first and save important things for later. A. \_\_\_\_\_  
I do important things first and other things later. B. \_\_\_\_\_
11. Other people think I'm unorganized. A. \_\_\_\_\_  
Other people think I organize things well. B. \_\_\_\_\_
12. I arrange objects so they are off-center and angled. A. \_\_\_\_\_  
I arrange objects so they are centered and in-line. B. \_\_\_\_\_

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| 13. | I make and follow an outline when I write a paper.<br>I either don't use an outline or change it when I write. | A. _____<br>B. _____ |
| 14. | With a difficult decision, I follow my knowledge.<br>With a difficult decision, I follow my feeling.           | A. _____<br>B. _____ |
| 15. | I question new ideas more than other people do.<br>I agree with new ideas before other people do.              | A. _____<br>B. _____ |
| 16. | I change the way I do a job for variety.<br>When one way works well, I don't change it.                        | A. _____<br>B. _____ |
| 17. | I'm usually late.<br>I'm usually early.  | A. _____<br>B. _____ |
| 18. | Where I put things depends on what I'm doing.<br>I put each thing in one particular place.                     | A. _____<br>B. _____ |
| 19. | I'm very consistent.<br>I'm very spontaneous.  | A. _____<br>B. _____ |
| 20. | I arrange clothes by type, length, season, etc.<br>I don't arrange clothes in any particular order.            | A. _____<br>B. _____ |

Scoring:

UNDERLINE questions 4, 5, 6, 10, 11, 12, 16, 17, and 18.

TOTAL the A's for the underlined questions.

A. \_\_\_\_\_

TOTAL the B's for the questions **not** underlined.

B. \_\_\_\_\_

ADD the total A and B responses.

HINT – Your score will be a number from 0 – 20

Total \_\_\_\_\_

**Interpretation:**

0-4 Strong left hemisphere orientation. (Linear, logical, analytical, sequential)

5-8 Moderate left hemisphere orientation.

9-11 *Bilateral hemisphere balance.*

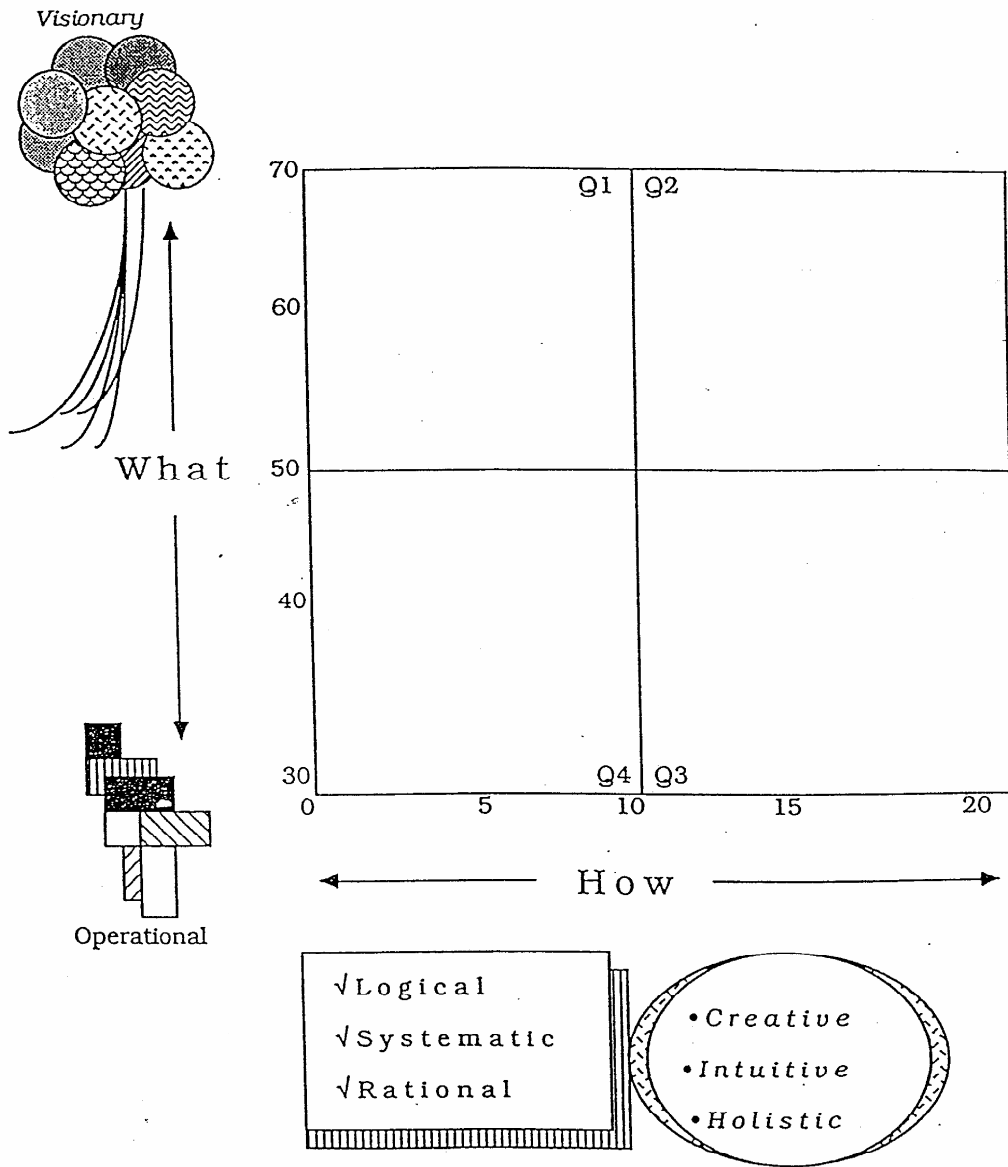
12-15 *Moderate right hemisphere orientation*

16-20 *Strong right hemisphere orientation. (Random, simultaneous, intuitive, holistic)*

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# Strategic Thinking Matrix



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# Thinking Style Chart

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Specifics	<i>Generalization</i>
Differences	<i>Similarities</i>
Focused	<i>Diffuse</i>
Analysis	<i>Dream</i>
Consistency	<i>Ambiguity</i>
Reality	<i>Fantasy</i>
Hard	<i>Soft</i>
Trees	<i>Forest</i>
Status quo	<i>Change</i>
Past/Present	<i>Future</i>
Precision	<i>Humor</i>
Black/White	<i>Gray, et al</i>
Adult	<i>Child</i>

0                      5                      10                      15                      20



# Strategic Thinking Matrix

